



2018 11 7

2018 56

|   |       |      |       |        |      |
|---|-------|------|-------|--------|------|
|   |       |      |       | 24.09% |      |
| 1 | 2016  |      |       | 2015   |      |
|   | 5,032 | 60%  |       | 2020   |      |
|   | 2.16  | 34%  |       |        |      |
| 2 |       |      |       |        | 2015 |
|   | 360.2 | 2017 | 902.4 | 58.28% |      |
|   |       | 2017 |       | 336.5  |      |
|   | 41.3% |      |       |        |      |

|  |   |            |            |            |            |            |            |            | 2017<br>2022 |
|--|---|------------|------------|------------|------------|------------|------------|------------|--------------|
|  |   | 2016       | 2017       | 2018       | 2019       | 2020       | 2021       | 2022       |              |
|  |   | 31,179.47  | 42,429.83  | 53,366.83  | 66,708.54  | 83,385.67  | 100,062.81 | 115,072.23 | -            |
|  | % | -          | 36.08      | 25.78      | 25.00      | 25.00      | 20.00      | 15.00      | 22.08        |
|  |   | 35,988.61  | 49,875.75  | 65,250.14  | 84,825.18  | 110,272.73 | 132,327.28 | 152,176.37 | -            |
|  | % | -          | 38.59      | 30.83      | 30.00      | 30.00      | 20.00      | 15.00      | 24.99        |
|  |   | 27,406.55  | 37,290.95  | 44,996.38  | 54,895.59  | 66,972.62  | 80,367.14  | 92,422.21  | -            |
|  | % | -          | 36.07      | 20.66      | 22.00      | 22.00      | 20.00      | 15.00      | 19.90        |
|  |   | 10,013.53  | 11,457.67  | 12,038.59  | 12,640.52  | 13,272.55  | 13,670.72  | 14,080.84  | -            |
|  | % | -          | 14.42      | 5.07%      | 5.00       | 5.00       | 3.00       | 3.00       | 4.21         |
|  |   | 7,331.33   | 11,412.59  | 15,247.05  | 20,583.51  | 27,787.74  | 33,345.29  | 38,347.08  | -            |
|  | % | -          | 55.67      | 33.60%     | 35.00      | 35.00      | 20.00      | 15.00      | 27.43        |
|  |   | 11,953.10  | 15,333.33  | 19,884.30  | 25,921.94  | 33,888.38  | 41,475.49  | 48,752.85  | -            |
|  | % | -          | 28.28      | 29.68%     | 30.36      | 30.73      | 22.39      | 17.55      | 26.03        |
|  |   | 123,872.58 | 167,800.13 | 210,783.28 | 265,575.27 | 335,579.69 | 401,248.72 | 460,851.58 | -            |
|  | % | -          | 35.46      | 25.62      | 25.99      | 26.36      | 19.57      | 14.85      | 22.39        |

5%~25%

22.39%

35.46%

20%~25%

5%

55.67%

2016

15%~35%

2017

26.03%

28.28%

2

2018 10

|  | 2018              | 2018 1-10         |               |
|--|-------------------|-------------------|---------------|
|  | 53,366.83         | 29,079.30         | 54.49%        |
|  | 65,250.14         | 47,502.05         | 72.80%        |
|  | 44,996.38         | 30,135.24         | 66.97%        |
|  | 12,038.59         | 7,964.09          | 66.15%        |
|  | 15,247.05         | 8,718.29          | 57.18%        |
|  | 19,884.30         | 20,106.30         | 101.12%       |
|  | <b>210,783.28</b> | <b>143,505.28</b> | <b>68.08%</b> |

2018 10

143,505.28

2018

68.08%

54%~102%

11-12

2018

3

|  | 2016     | 2017     | 2018      | 2019      | 2020      | 2021      | 2022      |
|--|----------|----------|-----------|-----------|-----------|-----------|-----------|
|  | 1,612.13 | 6,497.66 | 16,345.03 | 26,458.87 | 37,838.90 | 45,080.96 | 52,203.94 |
|  | -        | 303.05%  | 151.55%   | 61.88%    | 43.01%    | 19.14%    | 15.80%    |

2016 2017 1,612.13  
 6,497.66 303.05%

2018 10  
 1.82 2.18  
 133%

2018 1-10 72%

2022 52,203.94 2018 2.18  
 24.37%

2018 1-10  
 161,685.21 2018 227,128.31 71.19%  
 2017 70.58%  
 2018 1-10

2016 2017 125,506.13  
 174,345.16 2017 2016 38.91% 2016  
 2017 6,171.56 8,189.49 32.70%  
 2018 2019 2020 1.08 1.45  
 1.90 32%

2018 10,800 2017  
 31.88% 2018 10  
 0.66 2017 0.47 42%

2008 B2C  
 TaoTronics VAVA Anjou IT  
 RAVPower

Marketplace Pulse  
<https://www.sellerratings.com/> 2018 9 27

2017  
 B2B 7.6  
 2017

|   |        |       |       |       |       |
|---|--------|-------|-------|-------|-------|
|   |        |       |       |       |       |
|   | 140.18 | 39.12 | 37.37 | 32.05 | 17.43 |
| % | 0.18   | 0.05  | 0.05  | 0.04  | 0.02  |

2017 1-11 2017

2018  
 98.75 77.23% 2018  
 23.44 56.30% 50%  
 B2C

2018

|        |          |      |      |      |      |        |
|--------|----------|------|------|------|------|--------|
|        |          |      |      |      |      |        |
| 601113 | 100%     | 1.27 | 2    | 2.8  | 3.92 | 45.60% |
| 300209 | 99.9991% | 1.59 | 2.6  | 3.3  | 4.1  | 37.13% |
| 300464 | 100%     | 0.82 | 1.08 | 1.45 | 1.90 | 32.33% |

1

2

32%~46%

Donati S. r. l

1

IT

2

3

3

4

1 IT

2

3 FBA

5

6

2018 4

CMI

Donati S. r. l

7

, 2018 -2020

本页无正文，为《光大证券股份有限公司、联储证券有限责任公司关于广东昂徽

证券发行申请反馈意见回复及后续反馈意见之答复摘要

财务负责人(签字)

张志鹏

蒋伟驰

周健男

法定代表人(签字)

光大证券

联储证券

本页无正文，为《光大证券股份有限公司、联储证券有限责任公司关于广东星徽

精密制造股份有限公司发行股份及支付现金购买资产并募集配套资金暨关联交易报告书（草案）之签字盖章页

财务顾问主办人：

朱文倩 陈珊珊

朱文倩

陈珊珊

吕春卫

法定代表人或授权代表（签字）：

吕春卫

